

Media Kit



From the Editor

Our name comes from the word chalked on street pavements by "Eternity man" Arthur Stace, who ran a decades-long one-man evangelism campaign. He found that seeing the word "Eternity" caused people to think in a way that "Obey God", an alternative he considered, did not.

Like Stace's lone effort, *Eternity* the newspaper is a case of the "road less travelled". The paper began just as the internet era was unfolding. Everywhere one looked it seemed that Christian groups and churches were looking to cut back their print media. A major denomination closed its paper just as *Eternity* started, and in the six years since the Victorians have lost *Witness*, Conservative evangelicals have lost *The Briefing* from Sydney while *New Life* from Melbourne has gone online.

But just as the middle of a recession can be a good time to launch a business, launching a newspaper to encourage Aussie Christians with news of what God is doing in the great South Land, just as some others were getting nervous about print media, has turned out to be a good thing.

When we surveyed readers a couple of years ago the summary was: *"Eternity* is a much-loved

institution". It was as if we had been around for, well, an eternity – which is just what we like.

Six years of newsprint have been good for *Eternity*. We have reached into the most distant places in our nation. We have crossed denominational boundaries and the boundaries of temperament from the conservative to the experimenters trying out new ways to express Christianity, sometimes in new churches.

Bible Society Australia has enabled this bird to fly, without seeking to produce a propaganda vehicle. That is rare in media, especially Christian media, where tribalism can reign.

A metaphor I used to describe *Eternity* was of a pond on which battleships can float. You, dear advertisers, are the battleships, and *Eternity* provides the water for you to float in. Year by year as more battleships have appeared, and ads grow more creative, I have become more convinced that a national vehicle for Christians to communicate with each other is something that serves the Australian part of Christ's body.

Perhaps it is time to build the pond bigger.

This year at *Eternity* we will redouble our efforts to wrestle with the internet. Our print version, precisely because it is distributed in churches, reaches the regulars – and, I trust, refreshes them. Now we want to help you reach the "irregulars" – those who are more loosely connected to church who might irregularly attend. And those on the fringes, or lapsed.

We hope to present stories, artfully told, that you will want to share. This needs new skills, a fresh sense of adventure and a little bit of risk-taking. It will be like the first day Arthur Stace caught the tram and got off to write his message.

It has taken us a little while to come up with an internet strategy that is more than just putting the paper online. We know that some of our advertisers are keen to be there. But we wanted to do it in a thoughtful way. So please watch this space, pray for us and keep reading and advertising in *Eternity* each month.



Eternity is published on the first Sunday of each month from February to December. It is delivered FREE to churches, schools, colleges, universities, charities, mission agencies, bookshops, cafés, retirement homes and other organisations on request. Published by Bible Society Australia, *Eternity* brings readers local and global news and commentary with a Christian world view aimed at encouraging them in their faith.

The Readership



REACH **300,000***

*Based on a readership survey that found copies were handed out an average of four times, discounted for unread copies.

distribution **100,000**



HOUSEHOLD INCOME

100k +	20%
56k – 100k	39%
Under 55k	41%

Standard Advertising

FULL P	4 <i>GE</i>	HALF P.	AGE	QUART PAGE PORTRAIT	
260 x 375		260 x 183		130 x 183	
1 month 6 months 12 months	\$5100* \$4590* \$4080*	1 month 6 months 12 months	\$2600* \$2340* \$2080*	1 month 6 months 12 months	\$1600* \$1440* \$1280*
QUART PAGE LANDSCAP		1/8 LAF LANDS		STAND. 1/16	ARD
260 x 90		128 x 90		62 x 90	
1 month 6 months 12 months	\$1600* \$1440* \$1280*	1 month 6 months 12 months	\$950* \$855* \$760*	1 month 6 months 12 months	\$490* \$440* \$390*

DESIGN SPECIFICATIONS

*excludes GST

- Please supply artwork as a colour, print-ready PDF.
- \cdot Supply with embedded fonts and images in process colour (CMYK).
- Black colour should be single 100% black.
- Spot colour must be converted to process.
- There should be no transparency in any supplied PDFs. Photos and graphics must be at least 200dpi.
- Maximum ink density should be 240%.
- Reversed type should be bold enough to cope with coldset newsprint printing registration and dot gain.
- Reversed/overprint type minimum 11pt.
- Layout preferences will be accommodated on a first-come first-served basis and cannot be guaranteed.

Loyalty discounts: 10% off 6 months of bookings, 20% off 12 months. Premium advertising: 10% surcharge on pages 2 and 3 and back pages.

Email Banners



*Prices exclude GST

BENEFITS

Available in three convenient sizes.

Email banners are displayed in weekly E news updates that are one of the fastest-growing subscriptions to Eternity. Including E banners as a part of your promotional mix allows you to reach almost 5000 and growing digitally savvy Eternity readers.

Open Day Saturday 26 September 9:30 am - 1:30 pm

> Find out more!

PRICING

\$340*	
\$300*	p/m
\$260*	p/m
	\$300*

*excludes GST

Classified Advertising

MEDIUM **SMALL** LARGE 62 X 30 62 x 60 62 X 90 1 month \$110* 1 month \$220* 1 month \$300* 6 months 6 months \$95* 6 months \$195* \$295* 12 months 12 months 12 months \$85* \$175* \$265*

State-based Page Advertising

State editions carry editorial focused on their respective states, including state news and popular columnists. As well as regular advertising options, the state sections carry classified ads and paid events listings.

Find out more by emailing advertising@biblesociety.org.au

Featured Charity

80

Heading

Featured Charity returns in February 2017

The Featured Charity page is an opportunity for charity advertisers to tell their stories in *Eternity*.

BENEFITS

This new format of marketing will maximise your ROI:

- 60% of readers are more likely to respond to editorial content than to an ad.
- Audiences have to see an ad eight times before taking action.
- There are limited spots, so your advertising will not get lost in the crowd.
- Value! The Featured Charity page costs \$90 less p/m than the rate for a 1/16th ad, and you receive complimentary editorial.



CHARITY FEATURE

Featured Charițy Example

\$400* p/m (10-month contract) *excludes GST

PRICING

DESIGN SPECIFICATIONS

- For one year you will have a 1/16th ad rotated throughout the page.
- For one month out of the 11 you will have a 1/2 editorial spot.
- An *Eternity* journalist will conduct an interview and write an article about your organisation.
- You can pick a visual of your choice, either an ad or photo to support the feature (within editorial space).
- First in, best dressed. Get in quick to reserve your ideal month.
- Each month the ad position rotates until your ad reaches the top.
- To be part of this page there is a commitment to 10 months at \$400 per month + GST.

www.biblesociety.org.au | advertising@biblesociety.org.au

Sponsored Page



Sponsored Page Example

2-Page Spreads

PRICING

1 month	\$8400*	
6 months	\$7560*	p/m
12 months	\$6720*	p/m

*excludes GST

BENEFITS

2-page spreads provide ample space to present your message in a compelling way.

4-Page Lift-Outs

PRICING

1 month\$10,500*6 months\$9450*p/m12 months\$8400*p/m

*excludes GST

BENEFITS

4-page lift-outs are a great way of obtaining maximum exposure for your financial outlay. You will be surprised at how economical these can be.

BENEFITS

Sponsored pages are a great way to communicate your message to our readers. Stories will be written by the advertiser on a topic close to their heart. The advertising section may be their own or these can be on-sold to your supporters to help cover the cost of the page.

PRICING

1 month	\$3990*	
6 months	\$3590*	p/m
12 months	\$3190*	p/m

*excludes GST

REQUIREMENTS

- 600 700 words
- ¹/₂ page ad
- High-resolution landscape image
- 1-line caption
- 3-7 word article title

Spreads of 2 and 4 pages are ideal for promoting Christmas carols, major sponsor advertisers, catalogues, conference notes, camp directories, trade shows and expo guides. Limited to one advertiser per issue. Additional copies of *Eternity* can be delivered to the advertiser/venue for a small cost.

Inserts

WEIGHT AND SPECIFICATIONS

	WEIGHT		DIMENSIONS		
PAGES	MINIMUM	MAXIMUM	MINIMUM	MAXIMUM	
SINGLE SHEET (2)	150 gsm	200 gsm	210 mm x 148 mm	320 mm x 260 mm	
4 – 6 PAGES	80 gsm	150 gsm	210 mm x 148 mm	375 mm x 260 mm	
8 – 10 PAGES	65 gsm	120 gsm	210 mm x 148 mm	375 mm x 260 mm	
12 - 16 PAGES	60 gsm	120 gsm	260 mm x 180 mm	375 mm x 260 mm	
18 – 24 PAGES	54 gsm	80 gsm	260 mm x 180 mm	310 mm x 260 mm	

FOLD SPECIFICATIONS

Four types of folds are acceptable for inserts - 4-page fold, roll fold, French fold and gate fold. In the case of roll fold and gate fold, the turned-back folds are to the inside and within 20mm from the spine.

UNACCEPTABLE FOLDS

We cannot handle any insert with opposing sides open.

HANDLING OF INSERTS

All inserts are mechanically inserted and must comply with the technical specifications and criteria outlined above.

PRICING

13-18 cents per insert. Bundled papers only. Minimum of 10,000 inserts.

*excludes GST

Address and send inserts to:

Concertina Map fold

Attention: Manager <Month> Inserts for Eternity Newspaper, Melbourne Distribution Company (MDC) Fairfax MDC 89 Derrimut Drive Derrimut VIC 3030

Onserts

BENEFITS

Onserts may be any flat item placed on top of bundles. These are a great tool for getting a new-release book or CD into the hands of church pastors or organisational leaders who can recommend them to their followers. Limited to one advertiser per bundle.

PRICING Contact us for a quote.









Fold

French fold

Gate fold

Deadlines

Month	Issue	Booking Deadline	Inserts	Artwork Deadline	In Churches
February	66	18 Jan	14 Jan	22 Jan	7 Feb
March	67	15 Feb	11 Feb	19 Feb	6 March
April	68	14 March	10 March	18 March	3 April
Мау	69	18 April	13 April	22 April	8 May
June	70	16 May	12 May	20 May	5 June
July	71	13 June	9 June	17 June	3 July
August	72	18 July	13 July	22 July	7 Aug
September	73	15 Aug	11 Aug	19 Aug	4 Sep
October	74	12 Sep	8 Sep	16 Sep	2 Oct
November	75	17 Oct	13 Oct	21 Oct	6 Nov
December	76	14 Nov	10 Nov	18 Nov	4 Dec

Contact for Bookings

Please contact Wild Hive Studios **Sherina Swan** Mobile: 0414 291 273 Email: advertising@biblesociety.org.au Address: 5 Byfield St, Macquarie Park, NSW 2113

Terms and Conditions

- $\cdot\,$ All advertising must comply with the Trade Practices Act and must not be misleading, false or deceptive.
- All advertisements are subject to the approval of the publisher, Bible Society Australia, and may be withdrawn without notice. Acceptance of artwork does not constitute approval to print.
- Advertising agencies and advertisers accept full responsibility for the contents of all advertisements and agree to indemnify the publishers against any claim or
 proceeding arising out of the publication of the advertisements.
- Provision of the material or copy for publication constitutes acceptance by the advertiser and advertising agent of these conditions.
- Telephone instructions are accepted but the publisher is not liable for error or misunderstanding if instructions are not confirmed in writing prior to publication deadline.
- No responsibility is accepted by the publisher, proprietor or editor for the accuracy of details supplied in any advertisements appearing in Eternity.
- The publisher, proprietor and editor will not be liable for any loss caused by late publication, error or failure of an advertisement to appear.